



Austintown Local Schools

# Monthly Financial Report

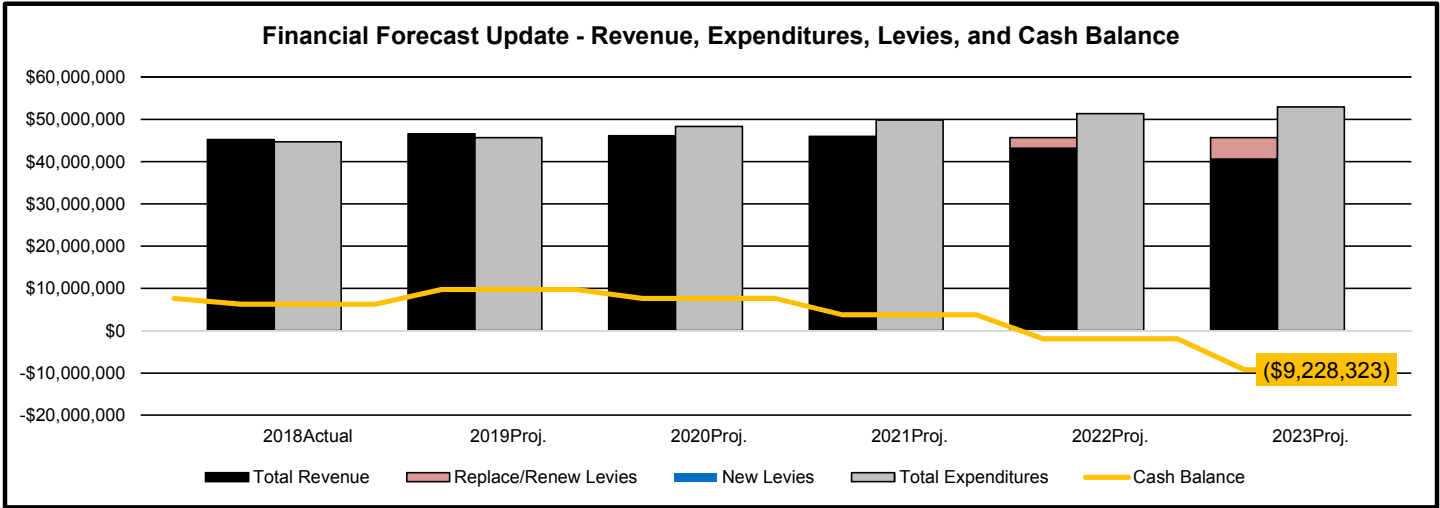
FY 2019 Cash Flow Activity Through: March

Ryan Ghizzoni, Treasurer/CFO

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**Forecast Updated for Actual Results through March, F.Y. 2019**



**Projected Revenue Surplus/(Shortfall) by Year**

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Revenue Over/(Under)					
Expenditures (Line 6.01)	923,063	(2,148,736)	(3,883,604)	(5,672,370)	(7,260,364)

Note: The above forecast may reflect updates due to actual cash flow results or other internal/external variables.

Includes Applicable Renewal Levies

**Trend Forecast Updated Through FYTD March Compared to Previously Filed Forecast**  
Change In Line 7.02 Ending Cash Balance + Renewal Levies Resulting from Forecast Updated as of March

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Ending Cash Balance at:	Ending Cash Balance (Line 7.02) + Renewal Levies				
Previous Forecast	9,338,702	7,319,977	3,617,629	(1,883,326)	(9,064,636)
Updated Forecast as of March	9,736,752	7,588,016	3,704,412	(1,967,958)	(9,228,323)
Change	398,050	268,039	86,783	(84,632)	(163,687)
% of Cumulative Annual Budget	0.9%	0.3%	0.1%	0.0%	-0.1%

Previous Forecast Date: 11/11/2018

Current five year forecast projections continue to trend better than the five year forecast that was approved by the Board of Education in October. Real estate property values have been updated to reflect actual 2018 values, which are slightly higher than projections. In addition, changes effecting interest income, excess costs billings and state funding have also increased estimated revenues. A portion of these increases have been offset by increases in special education preschool expenses.

The district is still projected to begin deficit spending during the next fiscal year by more than \$2 million. This will lead to a negative cash balance by FY 2022 if no changes are made to the forecast trends. A budget reduction plan that is expected to be approved by the Board of Education will offset the deficit spending in fiscal year 2020 and reduce future year deficits. These reductions in expenses will be modeled after they are approved by the Board.

## FY 19 Analysis of Month of March Actual and Estimated

March		Revenue		March	
Actual Cash Flow For the Month	Actual Compared to Last Year			Estimated For the Month	Actual Compared to Estimated
8,502,545	▲ 2,345,802	38.1%	<b>Total Revenue</b>	8,465,236	▲ 37,309
0.44%					
6,329,000	▲ 2,268,000		Real Estate Taxes	6,329,000	-
-	-		Public Utility PP Taxes	-	-
-	-		Income Tax	-	-
1,791,132	▲ 108,066		State Revenue	1,797,936	▼ (6,804)
-	-		Prop Tax Allocation	-	-
381,236	▼ (30,853)		Other Revenue	338,300	▲ 42,936
1,177	▲ 589		Other Sources	-	▲ 1,177

March		Expenditures		March	
Actual Cash Flow For the Month	Actual Compared to Last Year			Estimated For the Month	Actual Compared to Estimated
4,275,869	▲ 251,720	6.3%	<b>Total Expenditures</b>	4,267,308	▲ 8,561
0.20%					
2,829,175	▲ 77,159		Salaries	2,827,975	▲ 1,200
372,499	▼ (47,314)		Benefits	395,000	▼ (22,501)
1,006,559	▲ 282,245		Purchased Services	945,041	▲ 61,519
52,016	▼ (577)		Supplies	92,852	▼ (40,836)
1,686	▼ (70,554)		Capital	-	▲ 1,686
7,993	▲ 7,791		Other Expenses	500	▲ 7,493
5,941	▲ 2,970		Other Uses & Debt	5,940	▲ 1

### Year-Over-Year Cash Balance Comparison

	FY 2018	FY 2019	Yr-Over-Yr Change
March, End of Month Cash Balance	9,641,291	12,109,759	2,468,468

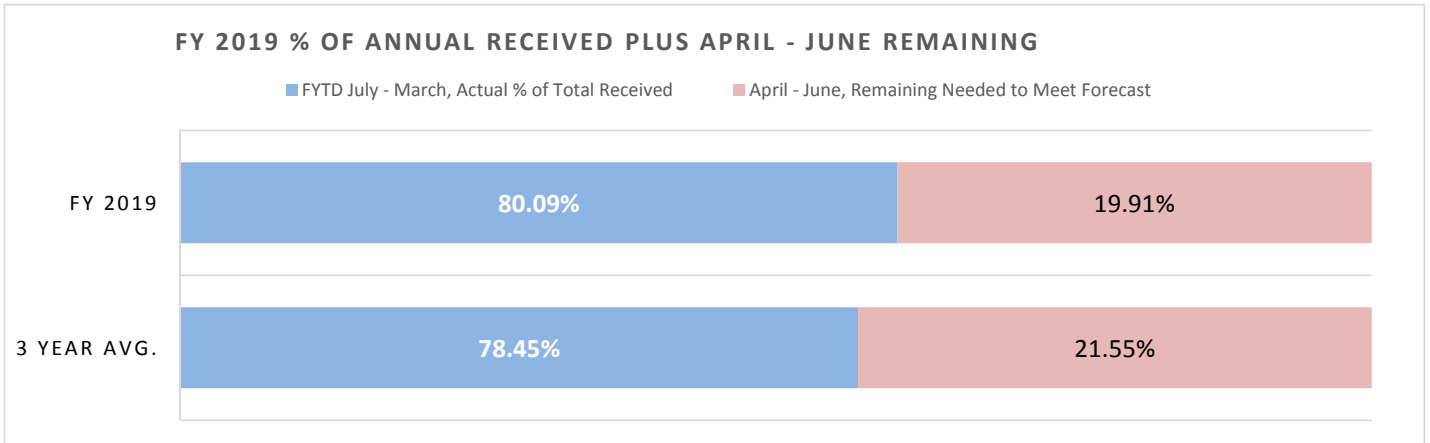
Revenue collections for the month of March are up 31.8% compared to the amount collected during the same month in the previous fiscal year. The majority of this increase is due to the timing in which the County Auditor released real estate tax advances to the district. As the advances and tax settlement are received over the next three months, this variance is expected to be eliminated.

Actual revenue received during the month of March was within .44% of the amount estimated to be collected.

Expenditures for the month of March are up 6.3% compared to the amount expended during the same time period during the previous year. This increase is due increases in tuition related expenses, including open enrollment, as well as, instructional and other contracted services.

Actual expenditures for the month of March trended within .2% of the estimated expenditure levels for the month.

### FY 19 Actual July - March Received As Percentage of Annual Total Revenue



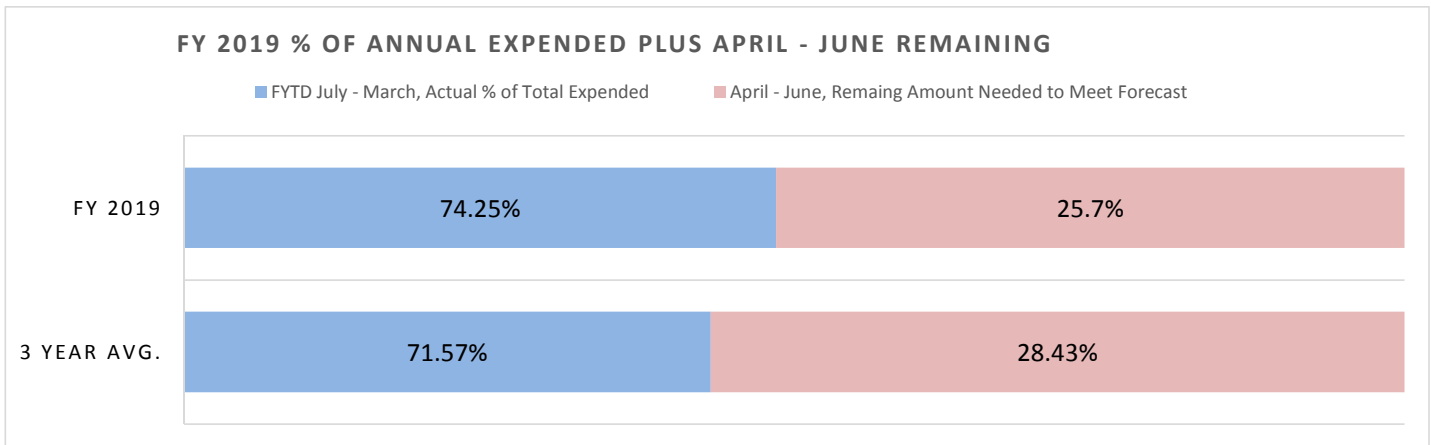
### FY 19 Annual Revenue Forecast, FYTD Actual, and Remaining Cash Flow Estimate

July - June Annual			July - March		April - June		Remaining Cash Flow Estimate Over/(Under) Needed to Meet Forecast
FY 2019 Forecast Amount	YOY Change		FYTD 2019 Actual Amount	YOY Change	Remaining Cash Flow Estimate	YOY Change	
46,585,642	▲ 3.1%	<b>Total Revenue</b>	37,308,726	▲ 7.2%	9,276,917	▼ -12.2%	-
15,628,156	▼ -0.4%	Real Estate Taxes	14,561,330	▲ 8.0%	1,066,828	▼ -51.6%	▲ 1
1,059,357	▲ 5.1%	Public Utility PP Taxes	439,477	▲ 4.3%	619,880	▲ 5.6%	-
-	0.0%	Income Tax	-	0.0%	-	0.0%	-
22,252,932	▲ 5.7%	State Funding	16,852,320	▲ 6.0%	5,400,612	▲ 4.6%	-
2,332,310	▼ -0.6%	Property Tax Allocation	1,164,816	▼ -1.5%	1,167,494	▲ 0.2%	-
4,972,453	▲ 4.7%	All Other Revenue	3,959,220	▲ 10.8%	1,013,232	▼ -13.8%	-
340,434	▼ -1.8%	Other Sources	331,563	▲ 45.6%	8,871	▼ -92.6%	-

The district is anticipating that total revenue will increase by 3.1% for the current fiscal year. To date, total revenue collections have exceeded the previous year by 7.2%. Increases in revenue were the result of the district changing how scholarship and STEM costs were posted, as well as the timing of real estate collections, due to the timing of when advances were received.

The district is projecting that the change of scholarship and STEM tuition costs as an expense, rather than a reduction of revenue, will continue to cause increases in state funding for the remainder of the fiscal year. In addition, the timing difference due to when real estate tax advances are paid by the County and decreases in open enrollment revenue will cause overall revenue to decrease over the amount received in the previous year.

## FY 19 Actual July - March Expended As Percentage of Annual Total Expenditures



## FY 19 Annual Expenditure Forecast, FYTD Actual, and Remaining Cash Flow Estimate

July - June Annual		July - March		April - June		Remaining Cash Flow Estimate Over/(Under) Needed to Meet Forecast
FY 2019 Forecast Amount	YOY Change	FYTD 2019 Actual Amount	YOY Change	Remaining Cash Flow Estimate	YOY Change	
45,662,579	▲ 2.2%	33,906,586	▲ 1.7%	11,755,995	▲ 3.6%	▲ 2
<b>Total Expenditures</b>						
23,832,355	▲ 3.7%	18,156,462	▲ 2.9%	5,675,893	▲ 6.3%	-
9,488,565	▼ -1.9%	7,082,876	▼ -3.4%	2,405,689	▲ 2.9%	-
11,180,829	▲ 19.6%	8,147,532	▲ 18.3%	3,033,297	▲ 23.3%	-
986,653	▼ -7.3%	677,877	▼ -20.3%	308,776	▲ 44.4%	-
(487,162)	<-100%	(491,673)	<-100%	4,511	▼ -99.3%	-
495,687	▲ 27.5%	306,779	▲ 52.8%	188,908	▲ 0.5%	-
165,652	▼ -15.7%	26,732	▼ 0.0%	138,921	▼ -17.4%	-

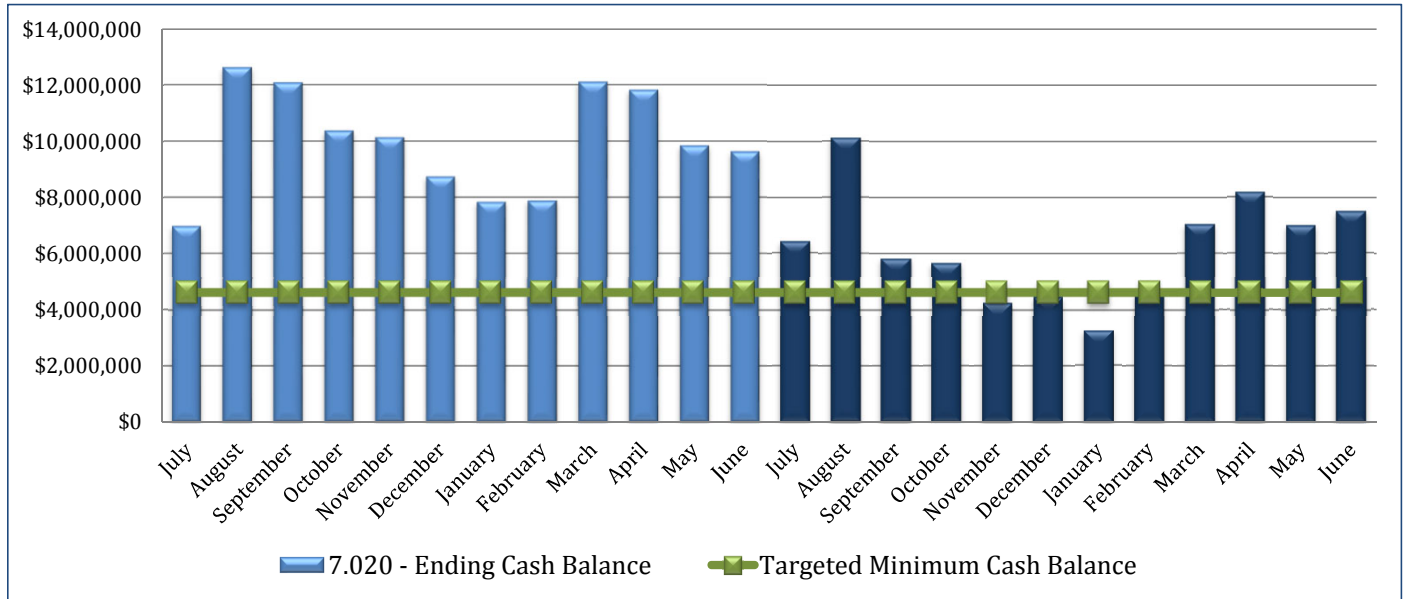
Note: Remaining Estimated Cash Flow, if realized, would result in total expenditures being \$2 higher than forecast.

For fiscal year 2019, total expenditures are expected to exceed the prior year by 2.2%. A large factor in this increase was mentioned on the previous page. Due to the district posting STEM and scholarship tuition as an expenditure during the current school year, rather than as a reduction of revenue, purchased service expenses will increase by more than \$1.1 million. Projected increases in contracted services, legal expenses, as well as, open enrollment and other tuition expenses are also included in these projections. The refund of prior year capital outlay expenses with the lighting project lease proceeds will cause capital outlay expenditures to be a negative amount.

Year-to-date expenditures are up 1.7% for the first nine months of the fiscal year. This is mainly due to increases in wages, higher open enrollment tuition, legal costs and lease payments for the lighting renovation work.

For the remaining four months of the fiscal year, total expenditures are expected to increase by 3.6%.

## Monthly Cash Balance Projections



**FY 2019** **FY 2020**

The district has an adequate cash balance through June of 2020. However, between November and January of FY 2020, the district's cash balance will fall below the targeted minimum cash balance level. This is the first indicator that the district's overall cash balance is beginning to be stressed. Beginning in February of 2020, and continuing through the remainder of the fiscal year, the cash balance goes above this level as the real estate tax revenue for the second half of the fiscal year is collected.

**Austintown Local SD**

**SFPR Data**

March #2

Line	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FY 2019
1 Formula ADM	4,894.16	4,812.61	4,698.53	4,599.77	4,462.92	4,450.94
		-1.67%	-2.37%	-2.10%	-2.98%	-0.27%
2 Resident / Adjusted Total ADM	4,994.38	4,911.99	4,803.43	4,721.83	4,590.52	4,571.32
		-1.65%	-2.21%	-1.70%	-2.78%	-0.42%
3 Resident ADM (District Educated)	4,526.06	4,376.33	4,199.20	4,067.55	3,876.82	3,820.49
		-3.31%	-4.05%	-3.14%	-4.69%	-1.45%
4 Total District Educated ADM	5,193.46	5,071.89	4,950.07	4,834.08	4,602.29	4,449.95
		-2.34%	-2.40%	-2.34%	-4.79%	-3.31%
5 Open Enrollment In ADM	667.40	695.56	750.87	766.53	725.47	629.46
		4.22%	7.95%	2.09%	-5.36%	-13.23%
6 Open Enrollment Out ADM	216.74	271.93	322.09	359.02	370.55	424.08
		25.46%	18.45%	11.47%	3.21%	14.45%
7 Community School ADM	102.33	105.37	113.58	106.64	152.14	143.38
		2.97%	7.79%	-6.11%	42.67%	-5.76%
8 Scholarship ADM	23.98	34.02	37.43	36.04	31.39	32.89
		41.87%	10.02%	-3.71%	-12.90%	4.78%
9 Career Tech ADM (Incl. Contract)	125.27	124.34	131.13	152.58	159.62	150.48
		-0.74%	5.46%	16.36%	4.61%	-5.73%
10 Limited English Proficient ADM	33.00	38.86	35.79	36.32	40.45	41.85
		17.76%	-7.90%	1.48%	11.37%	3.46%
11 Economic Disadvantaged ADM	2,221.13	2,163.04	2,194.99	2,177.24	2,058.21	2,074.75
		-2.62%	1.48%	-0.81%	-5.47%	0.80%
12 Economic Disadvantaged %	44.47%	44.04%	45.70%	46.11%	44.84%	45.39%
		-0.98%	3.77%	0.91%	-2.76%	1.23%
13 Special Education ADM	647.28	673.52	669.23	676.14	660.94	708.43
		4.05%	-0.64%	1.03%	-2.25%	7.19%

\* Contract JVS not available on SFPR in FY2015

Based on the latest SFPR data released by the Ohio Department of Education the district's resident enrollment has decreased by 1.45% since FY18 while the total number of students being educated in the district has declined by 3.31%. The district educated enrollment number decrease is larger than the resident educated number due to less students open enrolling into the school district and more resident students opting to enroll in other districts.